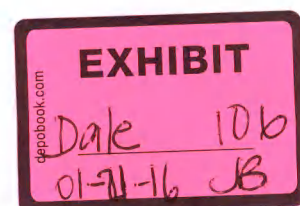


EXHIBIT 11



EOS – Industry Standard CLI

Common CLI tools

- Arista CLI commands same as Cisco IOS

Benefits:

- Seamless integration into network
- Engineering awareness
- Less time spent in operational training

Extensions:

- EOS extensibility
- LANZ
- ZTP
-

```
[ld@spam ~]$ ssh ld@203.9.111.10
Password:
Last login: Wed Jul 3 03:56:59 2013 from 203.9.111.4
switch> enable
switch# conf t
switch (config) # int et17
switch (config-if-Et17) # switchport
switch (config-if-Et17) # switchport access vlan 10
Access VLAN does not exist. Creating vlan 10
switch (config-if-Et17) # sh int et17
Ethernet1/7 is up, line protocol is up (connected)
  Hardware is Ethernet, address is 001c.7319.f657 (bia 001c.7319.f657)
  MTU 9212 bytes, BW 10000000 Kbit
  Duplex, 10Gb/s, auto negotiation: off
  Up 95 days, 16 hours, 28 minutes, 52 seconds
  Last clearing of "show interface" counters never
  5 seconds input rate 6 bps (0.0% with framing), 0 packets/sec
  5 seconds output rate 702 bps (0.0% with framing), 1 packets/sec
  275559 packets input, 68614191 bytes
    Received 0 broadcasts, 275559 multicast
    0 runs, 0 giants
    0 input errors, 0 CRC, 0 alignment, 0 symbol
    0 PAUSE input
  10360263 packets output, 1564326788 bytes
    Sent 2396053 broadcasts, 7958401 multicast
    0 output errors, 0 collisions
    0 late collision, 0 deferred
    0 PAUSE output
switch (config-if-Et17) #
```